

**• Management Supervision Technology -
Small Business/Entrepreneurship •
Associate in Applied Science Degree**

LENGTH: Four Semester (Two-Year) Program

PURPOSE: The Associates in Applied Science degree in Management Supervision Technology - Small Business/Entrepreneurship is an occupational degree, which introduces the principles of management and supervision, accounting concepts, and small business development skills. The program is designed to enable graduates of the program to enter lower level management and accounting positions and prepare individuals for small business management.

AREA I WRITTEN COMPOSITION

ENG 101.....	English Composition I.....	3
ENG 102.....	English Composition II.....	3

AREA II HUMANITIES AND FINE ARTS

SPH 107	Fundamentals of Public Speaking	3
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AREA III NATURAL SCIENCES AND MATHEMATICS

CIS 146.....	Microcomputer Applications.....	3
CHOOSE TWO OF THE FOLLOWING COURSES:.....		6
MTH 116.....	Mathematical Applications	
BUS 150	Business Math	
BUS 271	Business Statistics I	

AREA IV HISTORY, SOCIAL, AND BEHAVIORAL SCIENCES

ECO 231	Principles of Macroeconomics	3
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AREA V PRE-PROFESSIONAL, MAJOR, AND ELECTIVE COURSES

BUS 100	Introduction to Business	3
BUS 105	Customer Service	3
BUS 146	Personal Finance	3
BUS 177	Salesmanship	3
BUS 186	Elements of Supervision.....	3
BUS 188	Personal Development.....	3
BUS 215	Business Communications	3
BUS 241	Principles of Accounting I	3
BUS 242	Principles of Accounting II.....	3
BUS 275	Principles of Management	3
BUS 263	The Legal and Social Environment of Business	3
BUS 276	Human Resource Management	3
BUS 279	Small Business Management	3
BUS 285	Principles of Marketing	3
MKT220	Advertising and Sales Promotion	3
WKO107	Work Place Skills Preparation.....	1

Total Hours..... 67

This is a career program designed for students to go directly into the labor market upon completion. Although some of the courses in this program will transfer to four-year institutions, this program is not designed to be a transfer program of study therefore it is not subject to the terms and conditions of STARS.